

Real Estate Commission
REGULAR BOARD MEETING

Sandía Room
New Mexico Regulations and Licensing Department
5500 San Antonio Drive NE, Albuquerque, NM 87109

Date: November 18, 2025 Time: 9:00 am

In Person Meeting
[Join the meeting now](#)

****Note to all attendees attending for course credit:** To receive continuing education or Qualifying Broker credit, you'll need to pre-register, be in attendance for the entire open session, and have cameras on with your person in view.

Individuals who would like to participate and offer public comment online must register in writing by email to RLDRealEstate.Comsn@rld.nm.gov no later than 4:00 pm on Monday, November 17, 2025. Please include your name, meeting date, and topic in your email subject line. In the body of the email please detail the comment with reasonable specificity. Online participation during the meeting will be strictly for viewing only.

AGENDA

I. CALL TO ORDER

- A. Roll Call
- B. Approval of Agenda
- C. Approval of Minutes from Regular Meeting on September 16, 2025

II. REPORTS

- A. Commission President Report – Alina Catanach
- B. Committee Reports
 - 1) Education Advisory Committee (EAC) – Jenn Cody, Chair /Scott Latham
 - i. Approval of October 1, 2025 and November 5, 2025 EAC Recommendation Reports
 - 1. Courses Recommended for Approval:
 - a. One-time Course Applications
 - i. Mastering Buyer Conversion & Negotiation
 - 1. December 4, 2025
 - ii. A Successful Mindset to Navigate a Shifting Market
 - 1. December 4, 2025
 - iii. Agent DEI Blueprint: Best Practices to Give You the Results You Desire

- 1. December 4, 2025
- iv. At the Corner of Smart Growth & Sustainability
 - 1. January 7, 2026
- b. New Course, Distance Course, Zoom Approvals
 - i. Lead Awareness and Compliance
 - ii. Property Management: Single-Family Rentals 101
 - iii. Buyer's Agency: How We Got Here and New Requirements
 - iv. Real Estate Success Across Multi-Generations: Leveraging Differences and Strengths to Grow

- 2) Forms Committee – Kelly Fajardo, Chair
- 3) Rules Committee – Earl Greer, Chair
- 4) Application Review Committee, Kelly Fajardo, Chair
- 5) Complaint Committee, Alina Catanach, Chair
- 6) Property Management Advisory Committee, Earl Greer, Chair

C. Staff Reports

- 1) Board Administrator – Pamela Predika
- 2) Compliance – Kathleen Roybal

III. BUSINESS

A. NEW BUSINESS

- a. 2026 EAC Budget Request
- b. Core Course Instructor Policy Review
- c. Open Meetings Act Inquiry regarding the Education Advisory Committee

IV. PUBLIC COMMENT

Pre-registration is required if you wish to make public comment. Individuals wishing to make public comment must register, in writing by email to RLDRealEstate.Comsn@rld.nm.gov no later than 4:00 pm on Monday, November 17, 2025. The Chair reserves the right to place time limits on the length of time each person is given if the schedule requires. Members may ask questions for clarification but may not engage in substantive discussion or take formal action unless noticed in the meeting agenda. Comments will be taken under advisement, and a response may be issued at a later time or may be placed on the agenda of a future public meeting for discussion or action. Online participation during the meeting will be strictly for viewing only.

V. DISCIPLINARY MATTERS

The meeting may be closed to the public during this portion of the agenda pursuant to the New Mexico Open Meetings Act, NMSA 1978, Section 10-15-1(H)(1), (3) and/or (7). Closed session is limited to discussion of the matter(s) identified in the motion and any final action will take place after, on the record and in open session.

Application Review

1. REC-2025-00600-APP
2. REC-2025-01144-APP
3. REC-2025-01145-APP
4. REC-2025-01146-APP
5. REC-2025-01147-APP
6. REC-2025-01149-APP
7. REC-2025-01150-APP
8. REC-2025-01151-APP
9. REC-2025-01169-APP
10. REC-2025-01170-APP
11. REC-2025-01171-APP

Complaints

1. 21-10-13-063(A)
2. 20-01-02-002, 20-07-03-045, and 22-03-01-016(A)
3. 22-12-02-100 and 23-01-03-003
4. 23-01-03-003
5. REC-2023-00407-COM
6. REC-2024-00094-COM
7. REC-2024-00229-COM
8. REC-2024-00249-COM
9. REC-2024-00289-COM
10. REC-2024-00359-COM
11. REC-2024-00583-COM
12. REC-2024-00599-COM
13. REC-2024-00774-COM
14. REC-2024-00796-COM
15. REC-2024-00803-COM
16. REC-2024-00824-COM
17. REC-2024-00832-COM
18. REC-2024-00902-COM
19. REC-2024-00903-COM
20. REC-2024-00910-COM
21. REC-2024-00927-COM
22. REC-2024-00935-COM
23. REC-2024-00937-COM
24. REC-2024-00980-COM
25. REC-2024-00986-COM
26. REC-2025-00530-COM

VI. NEXT MEETING DATE & LOCATION

TBD in January, 2026
Establish 2026 Meeting Schedule

VII. ANNOUNCEMENTS

VI. ADJOURN