

Disadvantaged Business Enterprise (DBE) 2026-2028 Goal-Setting Stakeholder Consultation Meeting



New Mexico DOT Transit and Rail Division



City of Santa Fe Transit Division

Goal-Setting Overview

- Introductions
- DBE Program Basics
- NMDOT Transit and Rail Division Goal Setting Methodology
- Santa Fe Trails Goal Setting Methodology
- How to Provide Comments
- Questions



DBE Goal-Setting

- *NMDOT Transit and Rail Division* and *Santa Fe Trails* are currently developing Federal Fiscal Years 2026-2028 overall agency DBE goals
- Goal-setting is a two-step process required when using US Department of Transportation (USDOT) funding
 - Both agencies receive Federal Transit Administration (FTA) funds from USDOT
- Step 1 - Establish a base figure based on the relative availability of DBEs to participate in each agency's FTA-funded projects.
- Step 2 - Make any necessary adjustments to the base figure based on local market conditions.



Calculating the Base Figure

- An overall DBE goal focuses on the participation of DBEs in FTA-funded contracts that will be awarded over the next three years.
- Potential projects are forecasted three years into the future.
- This provides a “best estimate” of potential contracting activity and opportunities.



New Mexico DOT Transit and Rail Division Goal Methodology



NMDOT Transit and Rail Division Overview

- NMDOT administers a wide range of public transit programs, including rural transportation, specialized transportation, intercity bus service, and vanpool service.
- The statewide transit and rail program includes
 - 21 subrecipients providing rural area transportation
 - 40 subrecipients providing transportation services for older adults and persons with disabilities
 - 5 subrecipients providing planning services planning
 - 21 subrecipients receiving bus and bus facilities funds
 - 15 FTA-funded facilities either built or in the process of being constructed
 - Contracted service to provide park-and-ride intercity bus
 - Contracted service to provide public vanpool and rideshare services



Calculating the Base Figure – NMDOT Transit and Rail Division

Federal Fiscal Years 2026 – 2028 Anticipated Types of FTA-Funded Opportunity Types

- Commercial and Institutional Building Construction
- Petroleum Bulk Stations and Terminals
- Automotive Parts and Accessories Stores
- Office Supplies and Stationery Stores
- Interurban and rural bus transportation
- Software Publishers
- Insurance Carriers and Related Activities
- Office Machinery and Equipment Rental and Leasing
- Offices of Certified Public Accountants
- Architectural, Engineering, and related Services
- Administrative Management and General Management Consulting Services
- Advertising Agencies
- Services to Buildings and Dwellings
- Offices of Physicians (except Mental Health)
- General Automotive Repair
- Linen and Uniform Supply
- Industrial Launderers

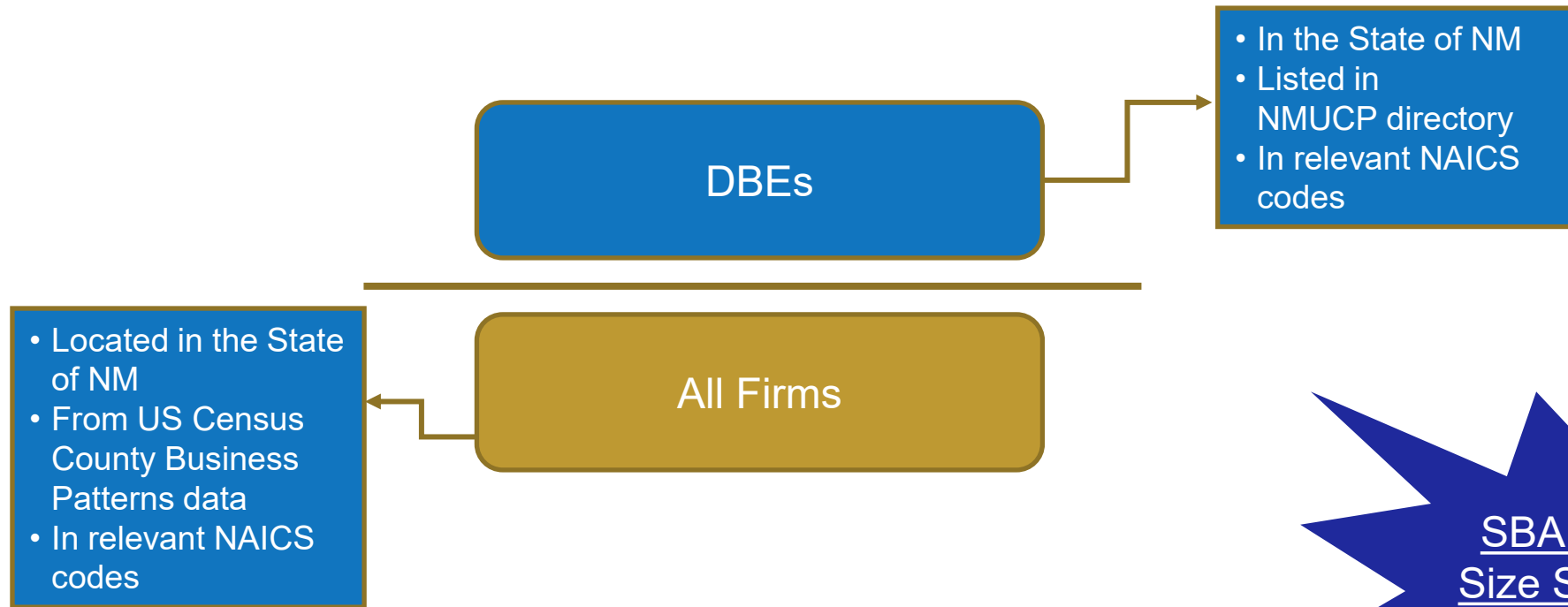


Calculating the Base Figure – NMDOT Transit and Rail Division

Geographic area for data based on location of where majority of firms are located that currently work on NMDOT projects – State of New Mexico



Calculating the Base Figure – NMDOT Transit and Rail Division



Relevant NAICS Codes – NMDOT Transit and Rail Division

NAICS Code	NAICS Description
236220	Commercial and Institutional Building Construction
424710	Petroleum Bulk Stations and Terminals
441310	Automotive Parts and Accessories Stores
453210	Office Supplies and Stationery Stores
485210	Interurban and rural bus transportation
513210	Software Publishers
524200	Insurance Carriers and Related Activities
532420	Office Machinery and Equipment Rental and Leasing
541211	Offices of Certified Public Accountants
5413	Architectural, Engineering, and related Services
541611	Administrative Management and General Management Consulting Services
541810	Advertising Agencies
561700	Services to Buildings and Dwellings
621111	Offices of Physicians (except Mental Health)
811111	General Automotive Repair
812331	Linen and Uniform Supply
812332	Industrial Launderers



Base Figure – NMDOT Transit and Rail Division

For each NAICS codes, determine the relative weight of that type of work, determine the number of 'DBE' and 'All' firms and determine the weighted relative availability. After the Weighted Availability for each NAICS code is determined, add all figures in the Weighted Availability column to derive the base goal.

For NMDOT, this equals 8.13%

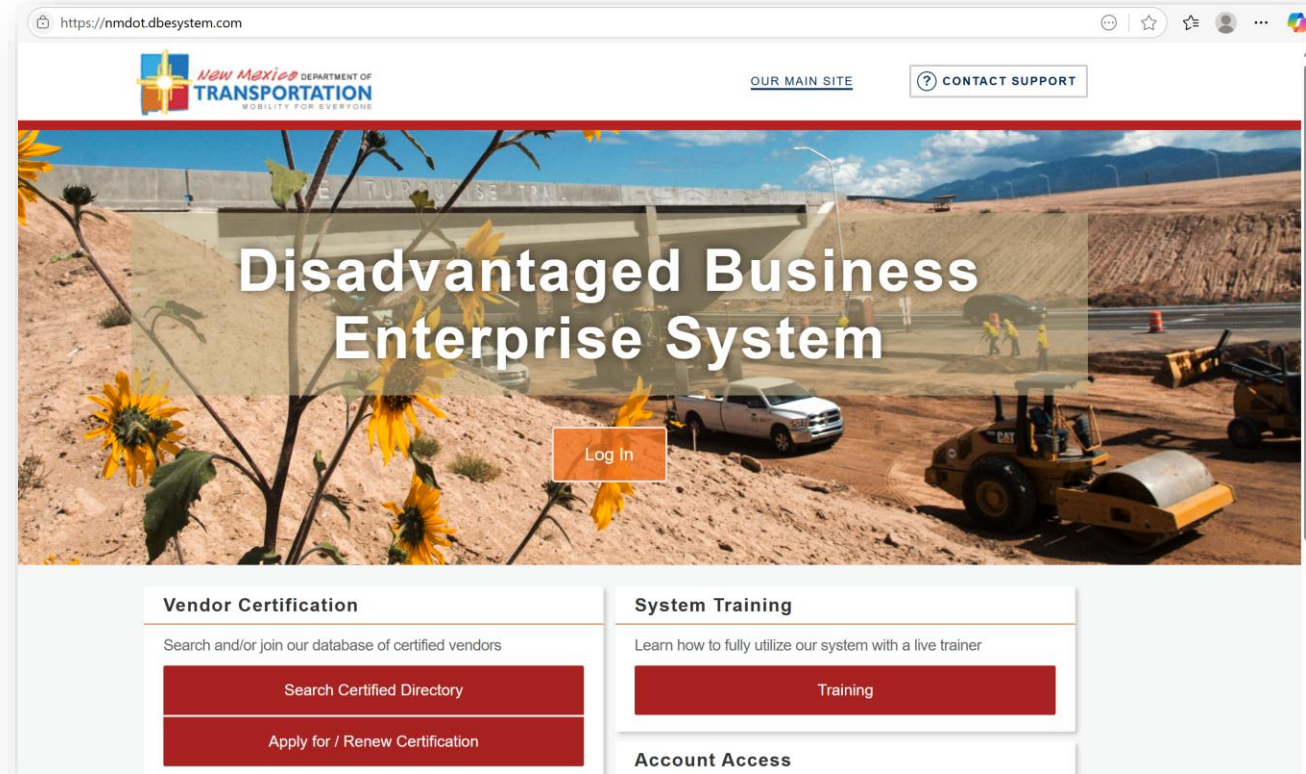
NAICS Code	NAICS Description	Category Weight	DBE Firms	Total Firms	Relative Availability	Weighted Relative Availability
236220	Commercial and Institutional Building Construction	25.2%	14	289	0.0484	0.0122
424710	Petroleum Bulk Stations and Terminals	11.0%	0	1	0.0000	0.0000
441310	Automotive Parts and Accessories Stores	4.2%	0	1	0.0000	0.0000
453210	Office Supplies and Stationery Stores	0.4%	0	289	0.0000	0.0000
485210	Interurban and rural bus transportation	26.5%	1	4	0.2500	0.0664
513210	Software Publishers	0.7%	1	43	0.0233	0.0002
524200	Insurance Carriers and Related Activities	14.1%	0	818	0.0000	0.0000
532420	Office Machinery and Equipment Rental and Leasing	0.1%	0	150	0.0000	0.0000
541211	Offices of Certified Public Accountants	0.2%	1	762	0.0013	0.0000
5413	Architectural, Engineering, and related Services	9.1%	15	686	0.0219	0.0020
541611	Administrative Management and General Management Consulting Services	1.6%	6	310	0.0194	0.0003
541810	Advertising Agencies	0.5%	2	38	0.0526	0.0003
561700	Services to Buildings and Dwellings	0.8%	0	923	0.0000	0.0000
621111	Offices of Physicians (except Mental Health)	0.0%	0	900	0.0000	0.0000
811111	General Automotive Repair	5.1%	0	524	0.0000	0.0000
812331	Linen and Uniform Supply	0.2%	0	9	0.0000	0.0000
812332	Industrial Launderers	0.1%	0	7	0.0000	0.0000

8.13%



New Mexico's DBE Directory

- Used in goal-setting for determining availability of DBEs
- Great addition to an agency's vendor lists for procurement opportunities
- Good database for outreach and capacity-building efforts
- Only DBEs listed in this directory can be counted towards DBE attainment for FTA/FHWA/FAA-funded projects
- This is also the website where interested firms submit their DBE application.



<https://nmdot.dbesystem.com/>

Searching New Mexico's DBE Directory

Certified Vendor Directory

Search our Certified Vendor Directory by entering search criteria and clicking Search. You must select at least one certification type. You can also search by a variety of other fields which are listed below.

Search by Certification Type

CERTIFICATIONS

☒ Airport Concessionaire Disadvantaged Business Enterprise (ACDBE)
☒ Disadvantaged Business Enterprise (DBE)

Search by Business Name or DBA

BUSINESS NAME/DBA

Tip: Try just a few letters of the firm's name.

Search by Business Description

BUSINESS DESCRIPTION

Tip: Try just a few letters of a keyword.

Search by one or multiple criteria:

- Type of certification
- Name
- Business Description
- Owner
- Location

Search by Contact Person

CONTACT PERSON/OWNER

First Name

Tip: Use the first few letters.

Last Name

Tip: Try the first few letters.

Search by Location

CITY

ZIP CODE

Tip: Search for multiple zip codes by separating with commas.

DISTANCE SEARCH

Within

5 miles

 of zipcode

STATE

Select one or more

PHONE AREA CODE

Complete the reCAPTCHA below to access the search actions:

☐ I'm not a robot

reCAPTCHA

Privacy · Terms



Step 2 – Adjusting the Base Figure

Once a base figure has been calculated, relevant evidence in the market area is examined to determine what adjustment, if any, is needed to the base figure in order to arrive at the overall goal. Considerations include:

- Past DBE participation
- Evidence from disparity studies
- Any available evidence from related fields that affect the opportunities for DBEs to form, grow and compete, such as:
- Statistical disparities in the ability of DBEs to get the financing, bonding and insurance required to participate
- Data on employment, self-employment, education, training and union apprenticeship programs, to the extent that it is relevant

Because NMDOT does not have affirmative information that any of the above are relevant to adjusting its goal, it is proposing **8.13%** as its final goal.

Santa Fe Trails Goal Methodology



Santa Fe Trails (SFT) Overview

- Provides eleven fixed-routes and ADA-compliant paratransit services across the city.
- Service is provided throughout Santa Fe's 42-square-mile service area.
- Service is available 7 days a week, excluding holidays; weekday service operates from 7:00 a.m. to 8:00 p.m.
- System operates 26 buses, serving over 500,000 annual riders—averaging 1,393 trips per day.
- Routes are timed to run approx. every 20 minutes to better align with passengers' work and school schedules.
- Fares range from \$0.50 to \$1.00 per trip, with free rides available for youth (18 and under) and U.S. military veterans. People with disabilities receive discounted fares at \$0.50 per trip. This is continuously evaluated so the system remains responsive to community needs and staffing availability.
- SFT is a key component of the region's multi-modal transportation network, offering connections to the New Mexico Rail Runner, NMDOT Park and Ride and the North Central Regional Transit District, including access to bicycle and pedestrian paths, and other public and private transportation services.
- All buses are ADA-accessible and equipped with wheelchair lifts and bicycle racks. The fleet is powered by clean-burning Compressed Natural Gas (CNG), reinforcing the City's commitment to sustainability and reduced emissions.
- Beyond daily service, Santa Fe Trails plays a critical role in facilitating transportation for the city's largest and most iconic cultural events. These include: Zozobra, International Folk Art Market, Indian Market, Spanish Market, and Farolitos on Canyon Road.



Calculating the Base Figure – NMDOT Transit and Rail Division

Federal Fiscal Years 2026 – 2028 Anticipated Types of FTA-Funded Opportunity Types

- Engineering/Design Services
- Rehabilitation/Renovation of Bus Terminal
 - Southside – New
 - Downtown - Reconstruction
- Bus Stop Renovation



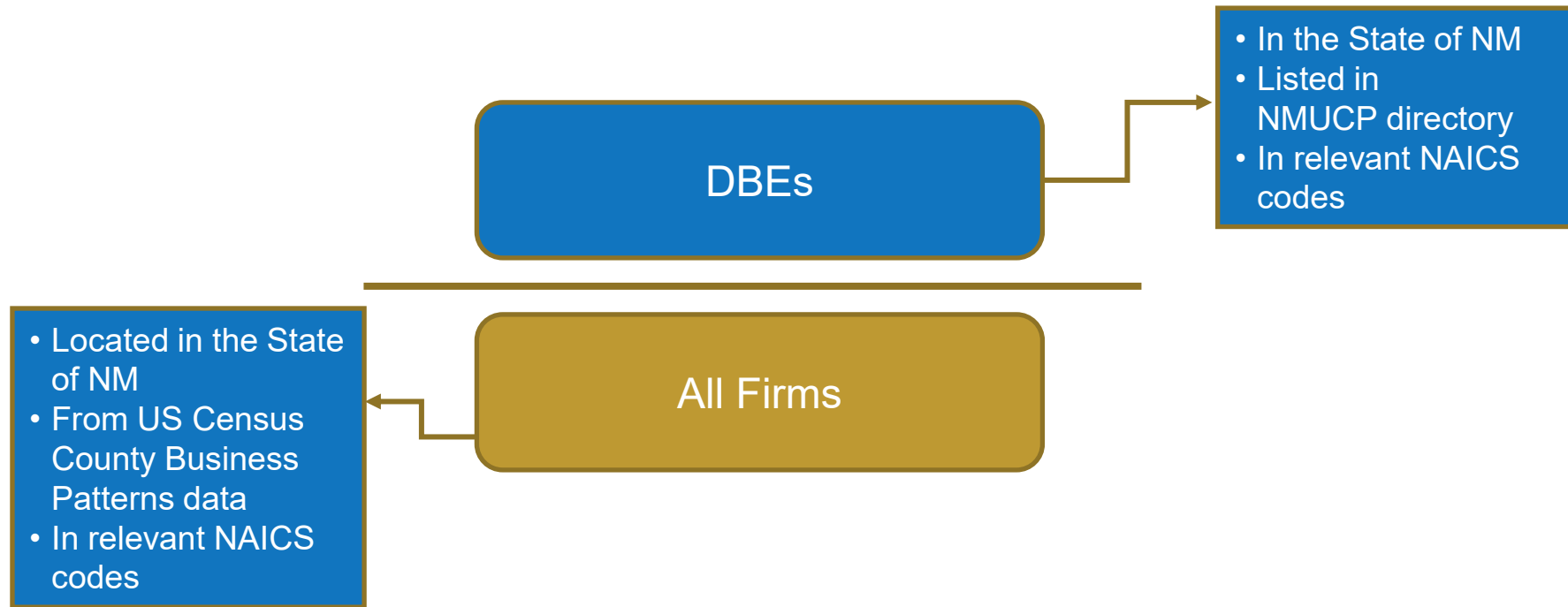
Calculating the Base Figure – Santa Fe Trails

Geographic area for data based on location of where majority of firms are located that currently work on Santa Fe projects – State of New Mexico



Calculating the Base Figure – Santa Fe Trails

Based on projected opportunities and past/current DBE participation, NMDOT estimates the % of DBEs compared to all firms that can participate in its FTA-funded contracts.



Relevant NAICS Codes – Santa Fe Trails

NAICS Code	NAICS Description
236220	Commercial and Institutional Building Construction
237310	Sidewalk, public construction
5413	Architectural, Engineering, and related Services



Base Figure – Santa Fe Trails

Industry	NAICS Code	Weight	Availability	Weighted Base Figure
Architectural, engineering and related services	541300	9%	2.2%	0.197%
Commercial and institutional building construction	236220	86%	4.8%	4.166%
Sidewalk, public construction	237310	5%	44.9%	2.246%
		100%		6.609%

For each NAICS codes, determine the relative weight of that type of work, determine the number of 'DBE' and 'All' firms and determine the weighted relative availability.

After the Weighted Availability for each NAICS code is determined, add all figures in the Weighted Availability column to derive the base goal.

For Santa Fe, this equals 6.6%



Step 2 – Adjusting the Base Figure - Santa Fe Trails

Once a base figure has been calculated, relevant evidence in the market area is examined to determine what adjustment, if any, is needed to the base figure in order to arrive at the overall goal. Considerations include:

- Past DBE participation
- Evidence from disparity studies
- Any available evidence from related fields that affect the opportunities for DBEs to form, grow and compete, such as:
- Statistical disparities in the ability of DBEs to get the financing, bonding and insurance required to participate
- Data on employment, self-employment, education, training and union apprenticeship programs, to the extent that it is relevant

Because Santa Fe does not have affirmative information that any of the above are relevant to adjusting its goal, it is proposing 6.6% as its final goal.

Public Participation



New Mexico DOT Transit and Rail Division



City of Santa Fe Transit Division

Projecting Race-Neutral/Race Conscious Split

- Once the overall goal is established, agencies must project what part of the goal it anticipates achieving race-neutrally (i.e., no DBE goals set on agreements/contracts) and what portion it anticipates achieving race-consciously (i.e., setting a goal).
- Based on past participation and current agreements, both NMDOT and Santa Fe Trails anticipate attaining their goals race-neutrally.



Public Participation

- NMDOT and Santa Fe Trails are required to communicate with the public in two ways
 - Consultative process with stakeholders
 - Today
 - Publishing of goal on their website
- Please provide comments now or send us your comments on the goal to:
 - For NMDOT – Deborah.Bach@dot.nm.gov;
Delilah.Garcia@dot.nm.gov
 - For Santa Fe Trails - gnchavez@santafenm.gov
- Send comments by 7/29/25



- **Share with Us Your Goal-Setting Questions and Input**
- **Connect with NMDOT and Santa Fe Trails on ideas for supporting small businesses**

